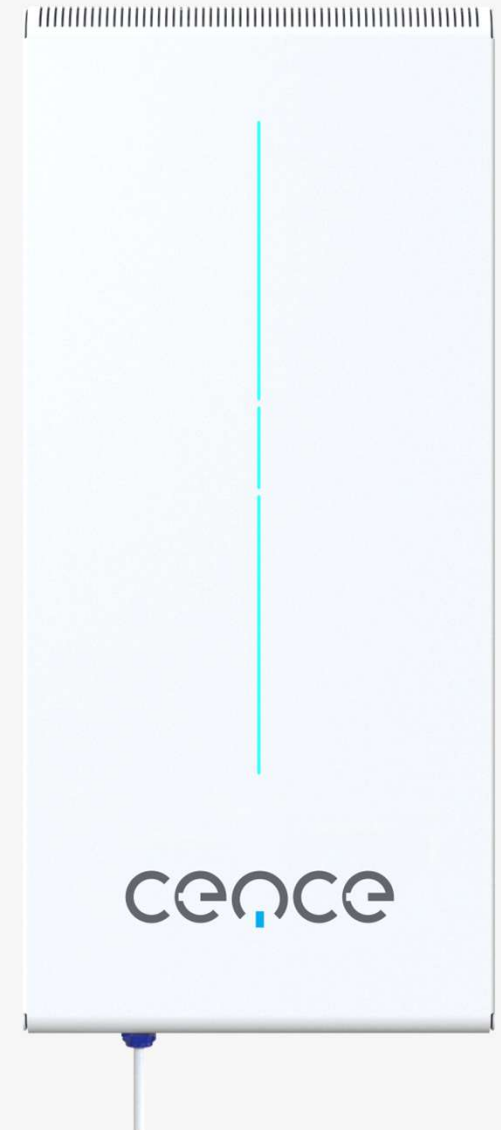


CENCE Low Voltage Go To Market

Prepared for:

2025-07-15



Agenda

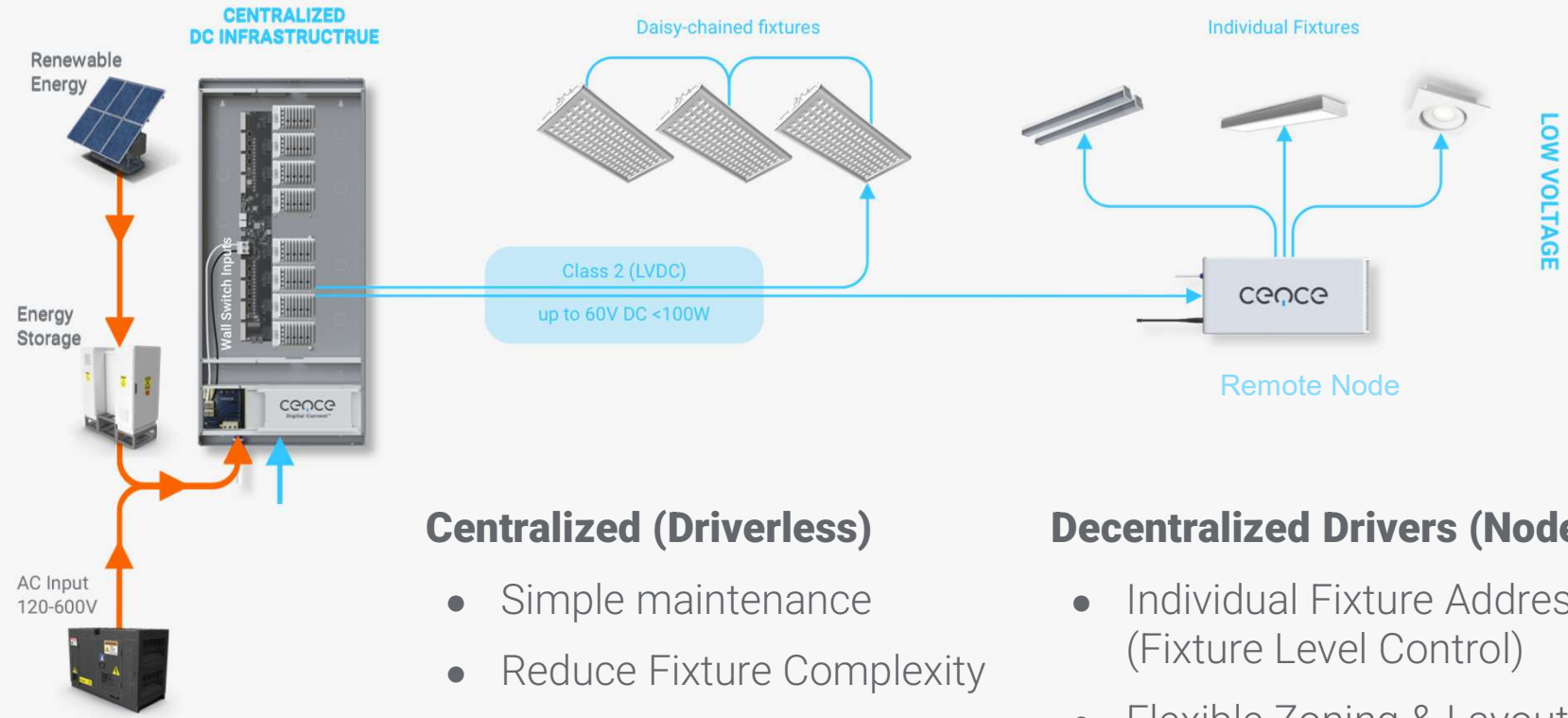
- **Circuit Topology Overview**
- **Applications for Cence LV**
- **Specifier Strategy**



CIRCUIT TOPOLOGY OVERVIEW

Cence LV

Driverless & Remote Node Topology



Centralized (Driverless)

- Simple maintenance
- Reduce Fixture Complexity
- Drivers easily replaceable
- Improved Reliability & Longevity

Decentralized Drivers (Nodes)

- Individual Fixture Addressability (Fixture Level Control)
- Flexible Zoning & Layouts
- Localized Redundancy

APPLICATIONS

Cence LV

Low Voltage Segments

Initial Success for Cence Low Voltage Suite of Products

- Healthcare
- Retail
- Commercial

Future Areas of Focus

- Schools (K-12 & Higher Education)
- Museums
- Hospitality
- Underground Transit & Airports
- Exterior Lighting

Patient Rooms & Healthcare Corridors

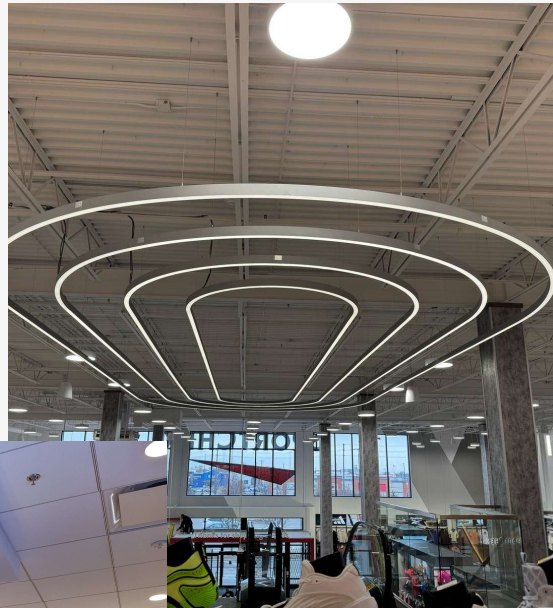


- Centralize maintenance and driver replacements outside patient areas
- Class 2 power systems are safe, free of electrical shock, and fire hazards
- Reduce EM exposure and electrical noise



BalancedCare™
by axis

Retail Environments



- Ease of reconfiguration (track or modular lighting)
- Cleaner ceiling lines without bulky drivers in fixtures
- Ideal for changing layouts, seasonal displays, or remodels



ilight
by luminii



Omnify

Commercial Buildings

- Where architectural design limits fixture depth
- Compatible with leading lighting controls



K12 & Higher Education Facilities



- Simplify maintenance in hard-to-access ceiling spaces
- Lower installation time and cost during renovations/retrofits



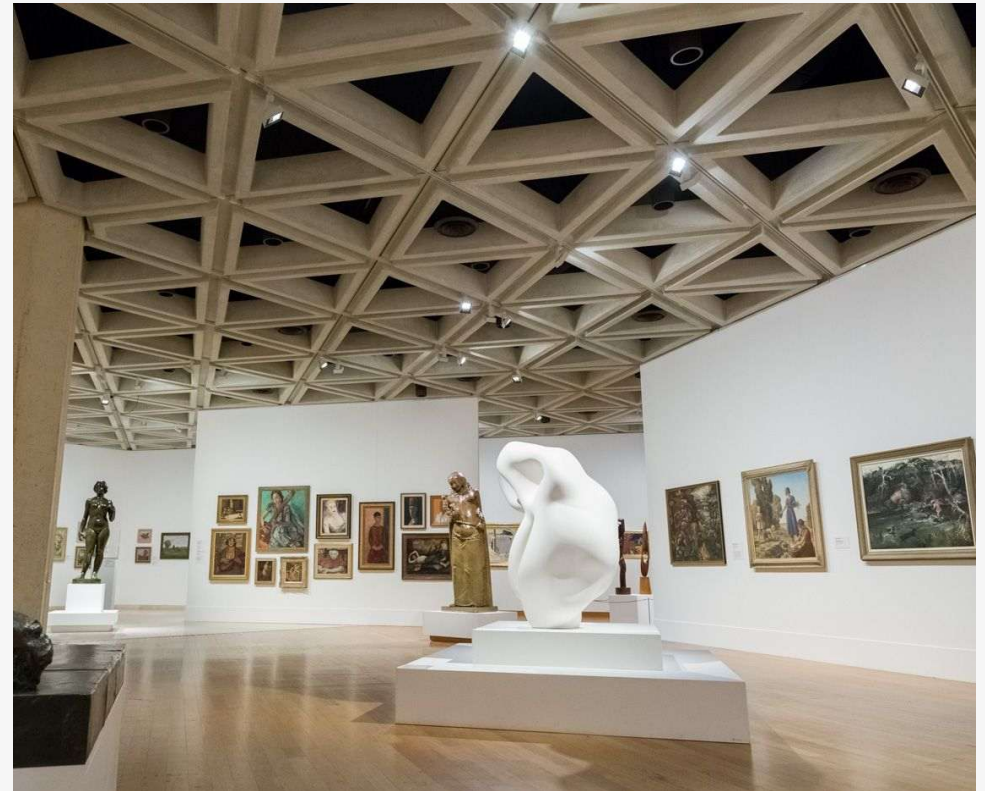
FLUXWERX.

Museums & Galleries

- Ideal for small or custom fixtures where space for drivers is limited
- Eliminate flicker and support smooth dimming for sensitive artwork lighting
- Perfect for Small Aperture Lighting

ERCO

lumenpulse



Hospitality (Hotels, Lobbies, Restaurants)



- Conceal electronics to preserve aesthetic finishes
- Reduce in-suite line voltage runs (Lighting/Ventilation)



VISUAL COMFORT & Co.

Transit Hubs & Airports

- Centralized control reduces field maintenance in secure areas
- Scalable and modular for large spaces

MARK
ARCHITECTURAL LIGHTING

**LITHONIA
LIGHTING**

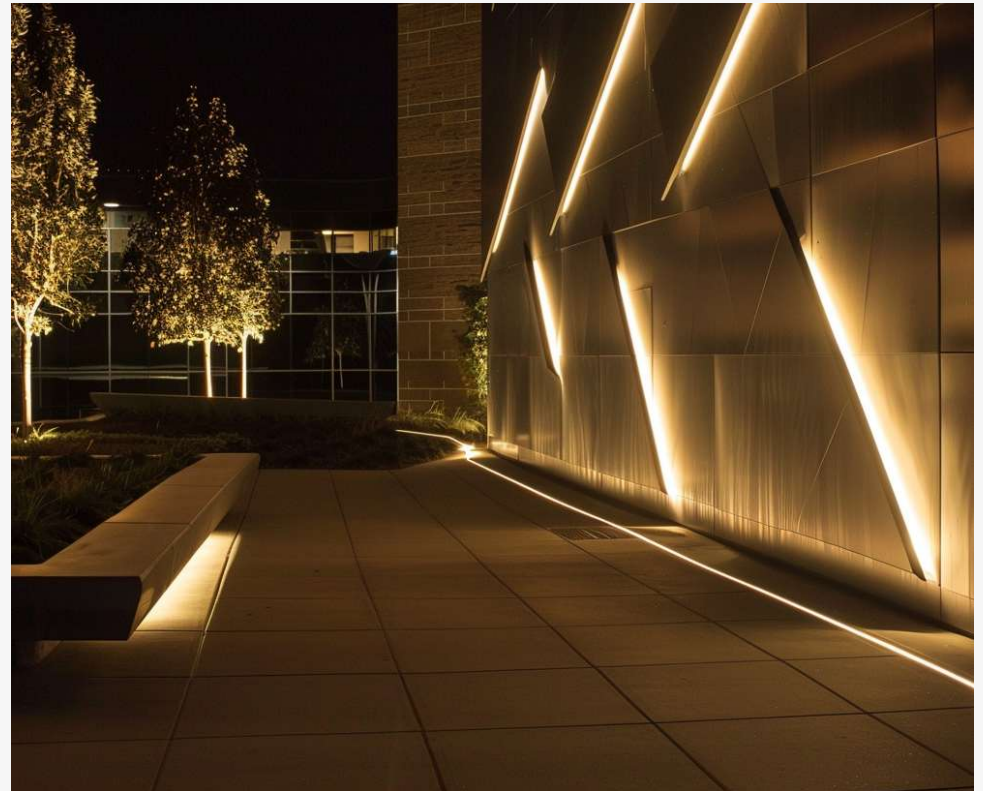


Exterior Lighting

- Reduces need for outdoor-rated drivers
- Safe low-voltage cabling with better energy efficiency
- Longer fixture life

LUMINIS®

 HYDREL®



SPECIFIER STRATEGY

Seek & Educate

Specifier Strategy

SEEK

- Forward thinking specifiers who are interested in exploring innovative technologies
- Curate turn-key packages as shown in applications
- Illustrate Capex & Opex vs Traditional AC
- Standing Specifier Meetings

Specifier Strategy

EDUCATE (Webinars)

- DC power distribution versus AC power distribution (under 600 V)
 - The shift toward DC loads: Why modern buildings are already largely DC on the inside
- Class 2, low-voltage distribution (up to 60 V, 100 W)
 - Centralized versus decentralized AC-to-DC power conversion
 - Lighting case study
 - UL 2108 “Low-voltage lighting systems”
 - UL 916 “Energy management equipment”

Digital Current™

It just makes

CENCE™

Thank You

